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Chris Young, Managing Director of Jannderee

## Success Story

**Jannderee ESP**  
Manufacturing: Food Flavours

Business Info: Jannderee ESP

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## Jannderee ESP gets focused with SAP Business One

Jannderee ESP is a fast-growing business - creating, manufacturing and supplying flavours for foods, beverages and healthcare products made and sold by companies in Africa, the Indian Ocean Islands and Europe.

The company is unwavering in its commitment to quality, relentlessly striving to exceed international quality standards, and as a result, has a strong quality systems background. But, Jannderee ESP's business processes and administrative systems were not keeping up.

The company had mountains of data hidden in multiple, disparate databases, in Excel spreadsheets and folders scattered across the business. Tapping into the information needed to run the business optimally was a chore, if not impossible on occasion. Upload, imports and exports of data syncing was complicated and time-consuming.

“The trouble was that we had reams and reams of data but very little information that we could actually use. We were patching our system with ‘plasters’ to get the information we needed but even then, we did not trust the information when we saw it. Data quality was a major concern,” says Chris Young, Managing Director of Jannderee.

Jannderee ESP was also paying multiple third-party consultants to maintain and support its collection of databases. This was not only becoming costly, but it also meant frustrating delays when it came to getting the necessary support, particularly from UK-based specialists. With complex creation and manufacturing processes, over 250 clients and 270 suppliers, the company needed one integrated, streamlined system.

“We were growing increasingly inefficient. Our systems could not support the business effectively and would by no means be able to support our growth into the future. It was time for a change,” says Young.

There was no question - SAP Business One, the enterprise resource planning (ERP) solution for small to medium businesses, was the way to go. Jannderee ESP consulted with Bluekey Software Solutions, a South Africa-based technology company that specialises in the implementation of SAP Business One.

## The implementation kicked-off in April 2008 and was completed within seven months.

Jannderee ESP now runs one fully-integrated system that has resulted in increased profit and significant cost reductions, particularly in respect of the time and resources required to run one versus a plethora of databases and systems. The company's stock management capabilities have also improved, with the result that it carries less stock.

“Best of all is that we have ‘push-of-a-button’ access to the information we need to run the business on a daily basis, and we can trust the information because data integrity is no longer an issue. Reports that used to take in excess of three days to run can now be run in less than a minute.

“The business at all levels is benefiting immensely from greater transparency of information. We are also more focused and users correctly geared to achieve business objectives,” says Young.

According to Young, the company achieved return on its investment in the solution within six months. He attributes the success of the project to the teamwork and commitment of the project team.

“Our organisation's senior management bought into the project and supported it whole-heartedly from the outset. Bluekey's team was also exceptionally knowledgeable of the solution and we enjoyed peace of mind that the implementation was being handled by people who know what they are doing. And, if they weren't sure, they would say so and then set about finding out. That's where the value of SAP's global resources is evident.”

Young concludes: “As a local concern, we have a system that is streets ahead of our multinational competitors. It is a system that affords us unprecedented control of the business, allowing us to run it in the most optimal and most profitable way.”

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